****

**(SCHOOL NAME)  
(YEAR)**

**SAMPLE PROGRAM OF WORK**

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| **PROGRAM COMPONENT: Local Participation** | | | | | |
| **OBJECTIVE** | **ACTION** | **TARGET DATE** | **PEOPLE INVOLVED** | **BUDGET** | **Blueprint**  **CONNECTION** |
| Student Growth | Planning session with newly elected officers | August 30 | All officers and advisers | 0 |  |
|  | Planning session with officers | September 6 | All officers and advisers | 0 |  |
|  | Chapter Meetings | September 13  October 11  November 8  December 6  January 10  February 7  March 7  April 4 | All officers and available advisers | 0 |  |
| Recognition | Honor an outstanding chapter member monthly | Monthly | Members | 0 |  |
| Social | Business related fieldtrip to Marketing Day at Six Flags | April | Members and advisers | TBD |  |
|  | “Get to Know You” ice cream social | August | Members and advisers | TBD |  |
| Community Service | Susan B. Komen Breast Cancer 3K | October | Members and advisers |  |  |
|  | Can food drive | November 2 | Members and advisers |  |  |
| Public Relations | FBLA School Website with Calendar of Events | September | Officers and advisers |  |  |
|  | Design a chapter T-shirt | September | Officers and advisers |  |  |
|  | Submit an article to the local newspaper | October | Secretary |  |  |
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| **PROGRAM COMPONENT: State Participation** | | | | | |
| **OBJECTIVE** | **ACTION** | **TARGET DATE** | **PEOPLE INVOLVED** | **BUDGET** | **Blueprint**  **CONNECTION** |
| Student Growth | Attend JLDC | September 24-25 | Members and advisers | TBD |  |
|  | Affiliate with the State |  | Members and adviser | TBD |  |
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| **PROGRAM COMPONENT: National Participation** | | | | | |
| **OBJECTIVE** | **ACTION** | **TARGET DATE** | **PEOPLE INVOLVED** | **BUDGET** | **Blueprint**  **CONNECTION** |
| Student Growth- financial literacy | Fall Stock Market Game and Virtual Business Challenge | September |  | 0 |  |
| Student Growth | National Fall Leadership Conference | November 9-10 |  | TBD |  |
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| **PROGRAM COMPONENT: Fundraising** | | | | | |
| **OBJECTIVE** | **ACTION** | **TARGET DATE** | **PEOPLE INVOLVED** | **BUDGET** | **Blueprint**  **CONNECTION** |
| March of Dimes Goal $2000.00 | Blue Jeans for Babies | December | All members | $2000.00 |  |
| Local funds | Christmas Wreaths | November | All members | $1500.00 |  |
|  |  |  |  |  |  |